

**Wingate ABC Board  
Regular Meeting – May 20, 2019  
Wingate Government Center – 101 W. Wilson St.**

Present: Chairman Robert Stedje-Larsen, Board Member Nathel Hailey, General Manager CJ Leopold, CFO Margaret Selby, and Recording Secretary Adrienne Rorie

**Call to Order**

At 6:01 PM, Mr. Stedje-Larsen called the regular meeting to order. A quorum was present.

**Conflict of Interest**

There were none.

**Approval of Agenda**

**MOTION** to approve the agenda was made by Mr. Hailey.

**MOTION** seconded by Mr. Rorie and was unanimously approved. (Vote: 3-Yes, 0-No)

**Public Comment**

There was none.

**Approval of Minutes**

**MOTION** made by Mr. Stedje-Larsen to approve the minutes from the April 29, 2019 meeting.

**MOTION** was seconded by Mr. Rorie and was unanimously approved. (Vote: 3-Yes, 0-No)

**New Business**

a. Budget – FY20

Ms. Leopold explained that the budget was complete unless the board felt changes were necessary. The following items were discussed:

- Due to a lack of issues over the last 18 months, the Dalcom fees will be paid beginning next fiscal year.
- Staff, with the exception of new hires, will receive 3% wage increases
- The budget has been submitted to the Town of Wingate as a rough draft
- Advertisements will be made for Public Hearing and budget will be voted on following that in June.

**Reports**

*Robert Stedje-Larsen, Board Chair*

-Requested that Adam Rorie obtain additional information about NC457 plans.

-Discussed the Town of Wingate's adopted resolution opposing the privatization of NC ABC; resolution was mailed to Union County representatives.

*CJ Leopold, General Manager*

-Sales at \$119,231 which were down 13%.

-Inventory \$108K; up from previous year but down from last month.

*Margaret Selby, CFO*

-Discussed financial reports. Expenses at 83%; Revenues at 85%.

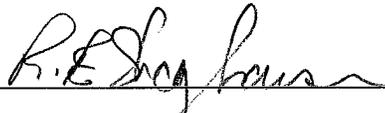
-Discussed working capital and how revenues determine the amount that can be retained. \$1.5 million is threshold that determines whether store can retain 3 or 4 months of working capital.

**Upcoming Meeting**

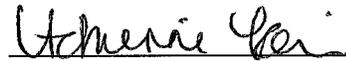
Next meeting, with Public Hearing for Budget Presentation, will be held on Monday, June 17, 2019 at 6:00 PM.

**Adjourn**

At 6:47 PM, Mr. Hailey made a **MOTION** to adjourn the meeting. Mr. Rorie seconded the motion. All members were in favor. (Vote: 3-Yes, 0-No)

  
\_\_\_\_\_  
Robert Stedje-Larsen, Chairman

ATTEST:

  
\_\_\_\_\_

Adrienne Rorie, Recording Secretary



# TOWN OF WINGATE

P.O. BOX 367  
101 W. WILSON ST.  
WINGATE, NC 28174  
WWW.TOWNOFWINGATENC.GOV  
704-233-4411

**MAYOR**

BILL BRASWELL

**COMMISSIONERS**

GARY HAMILL  
JOHNNY LOWERY  
JOHN MANGUM  
BRENT MOSER  
PEGGY TAYLOR

## RESOLUTION IN SUPPORT OF THE CURRENT ABC CONTROL SYSTEM FOR THE SALE OF LIQUOR R2019-03

**WHEREAS**, the citizens of the Town of Wingate voted to permit the sale of liquor through the establishment of an ABC Board, which is a part of the North Carolina's control system for the sale of spirituous liquors;

**WHEREAS**, North Carolina is a "control" state and private retail liquor stores are prohibited;

**WHEREAS**, the General Assembly's nonpartisan Program Evaluation Division (PED) was directed to examine whether other systems for alcohol beverage control, including privatized systems, are appropriate for North Carolina, specially to include the State of Washington, which recently changed its beverage control system from state government control of wholesale and retail control of spirituous liquor to a licensure model;

**WHEREAS**, The PED Report, "Changing How North Carolina Controls Liquor Sales Has Operational, Regulatory, and Financial Ramifications", released on February 11, 2019, (1) did not recommend privatization, (2) found that among the southeastern states, NC collects the most revenue per gallon, has the lowest outlet density and has the second lowest per capita consumption; and (3) the PED expects retail liquor consumption to increase by 20% with privatization.

**WHEREAS**, for fiscal year ending 2018, local ABC boards distributed \$430,635,861: County-City Distributions \$80 million; State General Fund \$323 million; Local Alcohol Education/Treatment \$13 million; Local Law Enforcement \$8.8 million; Rehabilitation Services \$5 million; Operation of ABC Commission/Warehouse \$17.7 million.

**WHEREAS**, North Carolina is unique as it allows communities to vote to establish local ABC boards for the sale of liquor in their communities, with liquor profits distributed back to those communities, thereby reducing the need to increase local property taxes.

**WHEREAS**, the citizens of the Town of Wingate, in voting to permit the operation of ABC stores, did not vote to allow spirits to be sold in private retail liquor stores and did not vote to allow spirits to be sold retail outlets where beer and wine are sold;

**WHEREAS**, No State funds are spent to distribute or sell liquor as the state and local operation of the ABC system is receipt supported;

**WHEREAS**, Of the 50 states, North Carolina ranks 44th lowest in consumption per capita and 7th highest in revenue per capita and NC's ABC system accomplishes both revenue and public health, welfare and safety objectives;

**WHEREAS**, when Washington State privatized its liquor system the number of retail outlets increased from 328 to over 1400, hours of sale/week increased from 73 to 140 hours, and Washington State received only \$30.75 million from auctioning off the rights to apply for retail spirits permits at 167 stores;

**WHEREAS**, privatization will result in a marked increase in the number of outlets, longer hours of sale, greater advertising and more promotion and significantly more consumption; and the 9,000 outlets in NC that sell beer/wine off-premises could be permitted to sell liquor in a privatized system;

**WHEREAS**, local revenue from ABC stores operations is important to the Town of Wingate;

**WHEREAS**, local control over the sale of liquor is an important function.

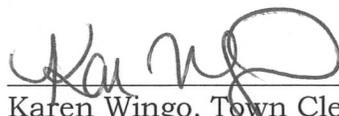
**NOW THEREFORE, BE IT RESOLVED:**

That the Town of Wingate desires to retain North Carolina's current control system for the sale of liquor and believes that privatization of liquor will lead to many adverse effects.

Adopted this the 30<sup>th</sup> day of April, 2019.

By:   
Bill G. Braswell, Mayor

Attest:

  
Karen Wingo, Town Clerk



## WINGATE ABC

### INVENTORY ANALYSIS

### SALES ANALYSIS

|                |            | Compared to<br>previous month | Compared to<br>previous year | Retail<br>(no sales tax) | Mixed Bev<br>Sales | Total      | Compared to<br>previous month | Compared to<br>previous year |
|----------------|------------|-------------------------------|------------------------------|--------------------------|--------------------|------------|-------------------------------|------------------------------|
| April 2019     | 108,788.88 | -8.87%                        | 9.76%                        | 119,231.00               | 0.00               | 119,231.00 | 3.66%                         | -13.80%                      |
| March 2019     | 119,383.83 | -8.22%                        | 11.96%                       | 115,026.75               | 0.00               | 115,026.75 | 8.00%                         | -24.26%                      |
| February 2019  | 130,077.94 | 2.48%                         | 11.00%                       | 106,506.30               | 0.00               | 106,506.30 | 1.96%                         | -15.96%                      |
| January 2019   | 126,926.76 | -22.66%                       | 13.87%                       | 104,460.85               | 0.00               | 104,460.85 | -31.24%                       | -18.45%                      |
| December 2018  | 164,119.74 | 13.77%                        | 34.69%                       | 151,931.60               | 0.00               | 151,931.60 | 1.39%                         | -16.58%                      |
| November 2018  | 144,257.47 | 37.21%                        | 5.86%                        | 149,844.65               | 0.00               | 149,844.65 | 4.24%                         | 3.81%                        |
| October 2018   | 105,133.55 | 9.33%                         | -6.67%                       | 142,990.50               | 752.40             | 143,742.90 | 3.49%                         | 14.24%                       |
| September 2018 | 96,163.18  | -1.77%                        | -1.04%                       | 138,061.55               | 834.70             | 138,896.25 | 1.61%                         | 2.33%                        |
| August 2018    | 97,896.01  | -6.30%                        | 41.25%                       | 136,699.30               | 0.00               | 136,699.30 | 13.15%                        | 13.31%                       |
| July 2018      | 104,479.20 | 17.39%                        | 68.95%                       | 120,111.00               | 702.30             | 120,813.30 | -4.32%                        | 5.64%                        |
| June 2018      | 88,999.43  | -5.18%                        | 94.06%                       | 125,998.75               | 268.10             | 126,266.85 | -5.80%                        | 5.14%                        |
| May 2018       | 93,864.37  | -5.30%                        | 30.38%                       | 133,588.50               | 455.70             | 134,044.20 | -3.10%                        | 1.02%                        |
| April 2018     | 99,114.68  | -7.05%                        | 63.97%                       | 138,061.15               | 264.56             | 138,325.71 | -8.91%                        | 2.79%                        |
| March 2018     | 106,634.54 | -9.00%                        | 63.66%                       | 151,614.55               | 247.00             | 151,861.55 | 19.83%                        | 9.45%                        |
| February 2018  | 117,185.14 | 5.13%                         | 48.24%                       | 126,083.80               | 650.85             | 126,734.65 | -1.06%                        | 4.11%                        |
| January 2018   | 111,469.05 | -8.52%                        | 37.29%                       | 128,097.10               | 0.00               | 128,097.10 | -29.67%                       | 4.13%                        |
| December 2018  | 121,853.22 | -10.58%                       | 37.18%                       | 181,728.30               | 402.10             | 182,130.40 | 26.18%                        | 4.86%                        |
| November 2017  | 136,266.30 | 20.96%                        | 96.63%                       | 143,829.45               | 513.10             | 144,342.55 | 14.71%                        | 6.52%                        |
| October 2017   | 112,652.72 | 15.93%                        | 72.54%                       | 125,829.55               | 0.00               | 125,829.55 | -7.30%                        | -1.82%                       |
| September 2017 | 97,176.81  | 40.21%                        | 50.28%                       | 135,064.95               | 670.13             | 135,735.08 | 12.51%                        | 13.13%                       |
| August 2017    | 69,305.59  | 12.08%                        | 3.30%                        | 120,027.90               | 611.55             | 120,639.45 | 5.48%                         | 10.59%                       |
| July 2017      | 61,838.53  | 34.84%                        | -5.16%                       | 113,960.00               | 408.10             | 114,368.10 | -4.76%                        | 0.72%                        |
| June 2017      | 45,861.51  | -36.30%                       | -43.88%                      | 120,090.10               | 0.00               | 120,090.10 | -9.50%                        | 14.43%                       |
| May 2017       | 71,993.72  | 19.10%                        | -5.77%                       | 132,215.90               | 477.10             | 132,693.00 | -1.40%                        | 10.76%                       |
| April 2017     | 60,446.15  | -7.23%                        | -16.53%                      | 133,526.65               | 1,044.35           | 134,571.00 | -3.01%                        | 2.12%                        |

**Statement of Cash Available & Cashflow  
May through June 2019**

**Revenues**

|                              |                |           |
|------------------------------|----------------|-----------|
| <b>Cash Available</b>        | <b>May 1</b>   |           |
|                              | <b>FC Bank</b> | \$244,752 |
|                              | <b>NCCMT</b>   | \$100,918 |
| <b>Cash on Hand-In Store</b> |                | \$4,934   |

**Collections Projections** \*\*estimates

|      |           |    |
|------|-----------|----|
| May  | \$114,000 | ** |
| June | \$106,000 | ** |

**Total Cash Flow Available** \$570,604

**Less Cash Outflows:**

**Purchases-Distributor Invoices**

|       |          |        |
|-------|----------|--------|
| April | \$50,261 | actual |
| May   | \$50,000 | **     |
| June  | \$50,000 | **     |

|                     |          |        |
|---------------------|----------|--------|
| Taxes Due for April | \$28,994 | actual |
| Taxes Due for May   | \$27,360 | **     |
| Taxes Due for June  | \$25,440 | **     |

**MONTHLY EXPENSES**

|                                |            |          |                             |
|--------------------------------|------------|----------|-----------------------------|
| Bank charges                   | 2 months   | \$300    |                             |
| Board Member Per Diem          | 2 months   | \$600    |                             |
| Conference & Training          |            | \$0      |                             |
| Credit Card Fees               | 2 months   | \$2,500  |                             |
| General Bond Insurance         |            | \$1,296  |                             |
| Health Insurance               | 5 Payrolls | \$1,125  |                             |
| Travel                         |            | \$0      |                             |
| Dues & Subscriptions           |            | \$250    |                             |
| Building Rent                  | 2 months   | \$4,800  |                             |
| Repairs & Maintenance          |            | \$2,000  |                             |
| Unemployment Insurance         |            | \$1,033  |                             |
| Office/Cleaning Supplies/Maint | 2 months   | \$950    |                             |
| Payrolls (5)                   |            | \$31,500 | includes salaries and taxes |
| Professional Fees              |            | \$300    |                             |
| Utilities, Data line, etc      | 2 months   | \$2,000  |                             |

|                                      |          |        |                             |
|--------------------------------------|----------|--------|-----------------------------|
| Contribution to Town                 | \$11,000 | actual | **Contributions-4th Quarter |
| Contribution to Town-Law Enforcement | \$1,000  | actual |                             |
| Contribution to Alcohol Education    | \$0      | actual |                             |

**Total Outflow:** \$292,709

**Cash Available June 30, 2019:** \$277,895 \*\*

ABC BOARD  
LAW ENFORCEMENT & ALCOHOL EDUCATION  
COMPUTATION

ABC BOARD                      WINGATE

MONTHS ENDED                FOR THE MONTHS OF JULY 2018 thru APRIL 2019

|  |    |                  |                     |
|--|----|------------------|---------------------|
| 1. SALES (REGULAR, MXB)  | \$ | 1,284,864        |                     |
| 2. SUBTRACT APPLICABLE ITEMS BELOW:                            |    |                  |                     |
| a. REHABILITATION TAX (\$0.05 & \$0.01)                        |    | 4954             |                     |
| b. ADDITIONAL (\$0.05 & \$0.01)                                |    | 4954             |                     |
| c. TOTAL MIXED BEVERAGE TAX (\$20/4 LTRS)                      |    | 520              |                     |
| d. SURCHARGE COLLECTED   |    | 10049            |                     |
| SUBTOTAL   | \$ | 20,477           |                     |
| 3. NET SALES (line 1 less 2a - 2d)                             | \$ | 1,264,387        |                     |
| 4. NET SALES DIVIDED 133.5%                                    | \$ | 947,106.37       |                     |
| 5. COMPUTE THE 3 1/2% MANDATORY DISTRIBUTION                   | \$ | 33,148.72        |                     |
| 6. ADD .01/.05 BOTTLE CHARGE TO MANDATORY DISTRIBUTION         | \$ | <b>38,102.72</b> | YTD AMOUNT DUE TOWN |
| 7. NET PROFIT BEFORE DISTRIBUTIONS (FROM AUDIT)                | \$ | <b>85,967.00</b> |                     |
| 8. SUBTOTAL (line 7 minus line 6)                              | \$ | 47,864.28        |                     |
| 9. LAW ENFORCEMENT CONTRIBUTION<br>(5% MINIMUM REQUIREMENT)    | \$ | <b>2,393.21</b>  | FOR ENTIRE YEAR     |
| 10. ALCOHOL EDUCATION CONTRIBUTION<br>(7% MINIMUM REQUIREMENT) | \$ | <b>3,350.50</b>  | FOR ENTIRE YEAR     |
| AMOUNT DUE TOWN  | \$ | <b>38,102.72</b> |                     |
| LESS AMT DISTRIBUTED   |    | \$11,737.00      | 1st Qtr             |
|  |    | \$13,192.00      | 2nd Qtr             |
|  |    | \$9,689.60       | 3rd Qtr             |
|  |    | \$0.00           | 4th Qtr             |
| NET DUE  |    | \$3,484.12       |                     |
| LAW ENFORCEMENT DISTRIBUTED                                    |    | \$1,000          | 1st Qtr             |
|  |    | \$1,000          | 2nd Qtr             |
|  |    | \$1,000          | 3rd Qtr             |
|  |    | \$0              | 4th Qtr             |
| NET DUE  | \$ | (607)            | ***                 |
| ALCOHOL EDUCATION DISTRIBUTED                                  |    | 1416             | 1st Qtr             |
|  |    | 1416             | 2nd Qtr             |
|  |    | 1416             | 3rd Qtr             |
|  |    | 0                | 4th Qtr             |
| NET DUE  | \$ | (898)            | ***                 |

\*\*\*  
DUE TO SALES DECREASING OVER  
DISTRIBUTING

| Acct #          | Description               | FY 2019<br>Budget   | JULY<br>2018      | AUG<br>2018       | SEPT<br>2018      | OCT<br>2018       | NOV<br>2018       | DEC<br>2018       | JAN<br>2019       | FEB<br>2019       | MAR<br>2019       | APRIL<br>2019     | MAY<br>2019 | JUNE<br>2019 | YTD<br>EXPENSE      | AVAILABLE<br>BUDGET | %<br>Collected<br>or Spent |
|-----------------|---------------------------|---------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------|--------------|---------------------|---------------------|----------------------------|
| <b>REVENUES</b> |                           |                     |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |             |              |                     |                     |                            |
| 401             | Liquor Sales              | 1,500,000.00        | 120,111.00        | 136,699.30        | 138,061.55        | 142,990.50        | 149,844.65        | 151,931.60        | 104,460.85        | 106,506.30        | 115,026.75        | 119,231.00        | -           | -            | 1,284,863.50        |                     |                            |
| 404             | Mixed Beverage Sales      |                     | 702.30            | -                 | 834.70            | 752.40            | -                 | -                 | -                 | -                 | -                 | -                 | -           | -            | 2,289.40            | 1,287,152.90        |                            |
| 410             | Investment Income         | 1,200.00            |                   |                   |                   |                   |                   | 166.32            | 192.66            | 174.02            | 195.22            | 190.02            |             |              | 918.24              | 918.24              |                            |
|                 | <b>TOTAL</b>              | <b>1,501,200.00</b> | <b>120,813.30</b> | <b>136,699.30</b> | <b>138,896.25</b> | <b>143,742.90</b> | <b>149,844.65</b> | <b>152,097.92</b> | <b>104,653.51</b> | <b>106,680.32</b> | <b>115,221.97</b> | <b>119,421.02</b> | <b>-</b>    | <b>-</b>     | <b>1,288,071.14</b> | <b>1,288,071.14</b> | <b>85.80%</b>              |
|                 | % spent per month         |                     | 8.05%             | 9.11%             | 9.25%             | 9.58%             | 9.98%             | 10.13%            | 6.97%             | 7.11%             | 7.68%             | 7.96%             | 0.00%       | 0.00%        | 1,287,152.90        | 214,047.10          | 85.80%                     |
| <b>EXPENSES</b> |                           |                     |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |             |              |                     |                     |                            |
| 501             | Purchases                 | 784,000.00          | 79,672.11         | 64,217.07         | 69,803.21         | 83,102.55         | 115,064.74        | 97,572.43         | 16,092.20         | 57,657.33         | 49,051.14         | 50,260.95         | -           | -            | 682,493.73          | 101,506.27          | 87.05%                     |
|                 | <u>Taxes:</u>             | 370,000.00          |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |             |              |                     |                     |                            |
| 502             | Bailment Tax              |                     | 2,952.20          | 2,285.20          | 2,421.50          | 2,995.70          | 3,553.65          | 2,946.80          | 530.00            | 1,915.95          | 1,489.30          | 1,566.15          | -           | -            |                     |                     |                            |
| 503             | Rehabilitation Tax        |                     | 475.94            | 542.22            | 531.09            | 559.04            | 565.55            | 543.90            | 420.80            | 407.30            | 443.38            | 465.20            | -           | -            |                     |                     |                            |
| 506             | Mixed Beverage Tax        |                     | 81.00             | -                 | 93.00             | 86.00             | -                 | -                 | -                 | -                 | -                 | -                 | -           | -            |                     |                     |                            |
| 507             | Mixed Beverage Tax HR     |                     | 8.06              | -                 | 9.31              | 8.63              | -                 | -                 | -                 | -                 | -                 | -                 | -           | -            |                     |                     |                            |
| 530             | State Excise Tax          |                     | 26,656.00         | 30,200.00         | 30,657.00         | 31,730.00         | 33,179.00         | 33,664.00         | 23,115.00         | 23,582.00         | 25,469.00         | 26,962.53         | -           | -            | 313,111.40          | 56,888.60           | 84.62%                     |
| 601             | Advertising/Promotion     | -                   | -                 | -                 | -                 | -                 | -                 | -                 | -                 | -                 | -                 | -                 | -           | -            | -                   | -                   | #DIV/0!                    |
| 603             | Bank Svc Charge           | 1,800.00            | 115.30            | 106.06            | 102.70            | 274.30            | 116.90            | 112.38            | 90.70             | 78.22             | 80.94             | 96.30             | -           | -            | 1,173.80            | 626.20              | 65.21%                     |
| 604             | Bd Member per Diem        | 3,600.00            | 300.00            | 300.00            | 300.00            | 200.00            | 200.00            | 200.00            | 300.00            | 300.00            | 300.00            | 300.00            | -           | -            | 2,700.00            | 900.00              | 75.00%                     |
| 605             | Conference & Training     | 500.00              | -                 | -                 | -                 | -                 | -                 | -                 | -                 | 200.00            | -                 | -                 | -           | -            | 200.00              | 300.00              | 40.00%                     |
| 607             | Credit Card Fees          | 18,500.00           | 1,279.89          | 1,413.31          | 1,596.54          | 1,576.83          | 1,596.96          | 1,525.44          | 1,314.17          | 1,204.67          | 1,333.88          | 1,446.43          | -           | -            | 14,288.12           | 4,211.88            | 77.23%                     |
| 609             | General & Bonds Ins       | 3,500.00            | 559.20            | 559.20            | -                 | -                 | -                 | -                 | -                 | -                 | -                 | 1,295.68          | -           | -            | 2,414.08            | 1,085.92            | 68.97%                     |
| 610             | Health Insurance          | 4,700.00            | 169.57            | 226.10            | 226.10            | 211.76            | 296.13            | 196.81            | 197.42            | 197.42            | 197.42            | 224.28            | -           | -            | 2,143.01            | 2,556.99            | 45.60%                     |
| 611             | Interest Expense          | -                   | -                 | -                 | -                 | -                 | -                 | -                 | -                 | -                 | -                 | -                 | -           | -            | -                   | -                   | #DIV/0!                    |
| 612             | Travel-Reimbursement      | 1,500.00            | -                 | 51.23             | -                 | 34.88             | 65.61             | 93.76             | 160.66            | 65.59             | 316.41            | -                 | -           | 788.14       | 711.86              | 52.54%              |                            |
| 613             | Dues & Subscriptions      | 300.00              | 221.00            | -                 | -                 | -                 | -                 | -                 | -                 | -                 | -                 | -                 | -           | -            | 221.00              | 79.00               | 73.67%                     |
| 614             | Rent Expense              | 30,000.00           | 2,389.74          | 2,389.74          | 2,389.74          | 2,389.74          | 2,389.74          | 2,389.74          | 2,389.74          | 2,389.74          | 2,389.74          | 2,389.74          | -           | -            | 23,897.40           | 6,102.60            | 79.66%                     |
| 615             | Repairs & Maintenance     | 8,000.00            | 349.24            | 125.00            | -                 | 304.24            | 290.00            | 1,316.89          | 304.24            | 655.73            | 82.46             | 304.24            | -           | -            | 3,732.04            | 4,267.96            | 46.65%                     |
| 616             | Unemployment Ins          | 3,510.00            | 291.08            | 450.08            | -                 | -                 | -                 | -                 | -                 | -                 | -                 | 1,032.68          | -           | -            | 1,773.84            | 1,736.16            | 50.54%                     |
| 617             | Uniforms                  | 1,000.00            | -                 | -                 | 999.73            | -                 | -                 | -                 | -                 | -                 | -                 | -                 | -           | -            | 999.73              | 0.27                | 99.97%                     |
|                 | <u>Office Supplies:</u>   | 8,000.00            |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |             |              |                     |                     |                            |
| 641             | Janitorial Expense        |                     | 47.98             | -                 | -                 | 132.42            | -                 | 30.42             | -                 | 417.08            | 58.82             | -                 | -           | -            |                     |                     |                            |
| 642             | Postage                   |                     | -                 | 8.96              | 100.00            | -                 | -                 | -                 | 195.90            | -                 | 110.00            | -                 | -           | -            |                     |                     |                            |
| 643             | Warehouse Supplies        |                     | -                 | -                 | 47.67             | -                 | -                 | -                 | 140.59            | 68.59             | -                 | 18.23             | -           | -            |                     |                     |                            |
| 640             | Office Supplies-Other     |                     | 695.83            | 507.22            | 599.63            | 426.35            | 523.50            | 744.80            | 729.21            | 266.01            | 646.38            | 533.22            | -           | -            | 7,048.81            | 951.19              | 88.11%                     |
| 651             | Hiring Expense            | 500.00              | 55.00             | -                 | 10.00             | 155.00            | -                 | -                 | -                 | -                 | -                 | -                 | -           | -            | 220.00              | 280.00              | 44.00%                     |
| 652             | Payroll Fees              | 3,500.00            | 233.62            | 216.32            | 223.38            | 262.56            | 354.40            | 238.79            | 472.22            | 241.39            | 237.60            | 249.79            | -           | -            | 2,730.07            | 769.93              | 78.00%                     |
| 653             | Payroll Taxes             | 14,800.00           | 738.23            | 906.19            | 988.45            | 933.49            | 1,327.13          | 924.51            | 902.34            | 943.59            | 958.65            | 933.68            | -           | -            | 9,556.26            | 5,243.74            | 64.57%                     |
| 650             | Payroll                   | 140,300.00          | 8,694.23          | 10,112.37         | 11,301.52         | 10,816.22         | 15,490.67         | 11,265.61         | 10,387.28         | 10,671.10         | 10,496.96         | 10,727.67         | -           | -            | 109,963.63          | 30,336.37           | 78.38%                     |
|                 | <u>Professional Fees:</u> | 16,000.00           |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |             |              |                     |                     |                            |
| 662             | Computers & Software      |                     | 49.00             | 3,892.00          | 49.00             | 49.00             | 49.00             | 49.00             | 49.00             | 49.00             | 477.49            | 49.00             | -           | -            |                     |                     |                            |
| 660             | Professional Fees-Other   |                     | 66.00             | -                 | 5,800.00          | -                 | 53.50             | -                 | -                 | -                 | -                 | -                 | -           | -            | 10,680.99           | 5,319.01            | 66.76%                     |
|                 | <u>Utilities:</u>         | 12,000.00           |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |             |              |                     |                     |                            |
| 671             | Computer & Internet       |                     | 119.12            | 119.05            | 119.38            | 119.11            | 119.20            | 119.26            | 119.20            | 119.70            | 119.40            | 126.33            | -           | -            |                     |                     |                            |
| 670             | Utilities                 |                     | 829.11            | 794.77            | 922.33            | 799.70            | 509.25            | 723.71            | 799.85            | 772.38            | 734.07            | 676.01            | -           | -            | 8,760.93            | 3,239.07            | 73.01%                     |
|                 | Cont to Town of Wingate   | 46,029.00           | -                 | -                 | 11,737.00         | -                 | -                 | 13,192.00         | -                 | -                 | 9,689.60          | -                 | -           | -            | 34,618.60           | 11,410.40           | 75.21%                     |
|                 | Cont to Law Enforcement   | 4,000.00            | -                 | -                 | 1,000.00          | -                 | -                 | 1,000.00          | -                 | -                 | 1,000.00          | -                 | -           | -            | 3,000.00            | 1,000.00            | 75.00%                     |
|                 | Cont to Alcohol Educ      | 5,664.00            | -                 | -                 | -                 | 1,416.00          | -                 | 1,416.00          | -                 | -                 | 1,416.00          | -                 | -           | -            | 4,248.00            | 1,416.00            | 75.00%                     |
|                 | Cont to Fund Balance      | 19,497.00           | -                 | -                 | -                 | -                 | -                 | -                 | -                 | -                 | -                 | -                 | -           | -            | -                   | 19,497.00           | 0.00%                      |
|                 | <b>TOTAL</b>              | <b>1,501,200.00</b> | <b>127,048.45</b> | <b>119,422.09</b> | <b>142,028.28</b> | <b>138,583.52</b> | <b>175,744.93</b> | <b>170,266.25</b> | <b>58,710.52</b>  | <b>102,002.79</b> | <b>107,298.64</b> | <b>99,658.11</b>  | <b>-</b>    | <b>-</b>     | <b>1,240,763.58</b> | <b>260,436.42</b>   | <b>82.65%</b>              |
|                 | % spent per month         |                     | 8.46%             | 7.96%             | 9.46%             | 9.23%             | 11.71%            | 11.34%            | 3.91%             | 6.79%             | 7.15%             | 6.64%             | 0.00%       | 0.00%        | 82.65%              |                     | 82.65%                     |